विकास आयुक्त का कार्यालय (सूक्ष्म, लघु और मध्यम उद्यम) सूक्ष्म लघु और मध्यम उद्यम मंत्रालय (भारत सरकार) निर्माण भवन, सातवीं मंजिल, मौलाना आजाद रोड, नई दिल्ली-110 108



OFFICE OF THE DEVELOPMENT COMMISSIONER (MICRO, SMALL & MEDIUM ENTERPRISES) MINISTRY OF MICRO, SMALL & MEDIUM ENTERPRISES GOVERNMENT OF INDIA Nirman Bhawan, 7th Floor, Maulana Azad Road, New Delhi - 110 108

Dated the March, 2016

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F. No. 1(2)(1)/2014-MA Part

OFFICE MEMORENDUM

Please find enclosed a Policy Circular of even no dated 10th March, 2016 relating to Relaxation of Norms for Startups and Micro & Small Enterprises in Public Procurement on Prior Experience – Prior Turnover criteria.

Publication Division is requested to take up the matter with Public Information Bureau to place this Policy Circular on the public domain.

Yours faithfully,

Encl: As above.

(U. C. Shukla) Director(MA) Tele: 23063363

- 1. Shri Harish Anand, Director (Pub), O/o DC(MSME)
- Shri S V Sharma, Director (SENET) with a request to up load in office website.
- 3. Information Officer, PIB, Room No 704A Shastri Bhawan, New Delhi.

Government of India Ministry of Micro, Small & Medium Enterprises O/o the Development Commissioner (MSME) Nirman Bhavan, A-Wing, 7th Floor Maulana Azad Road, New Delhi-110108 Tel. 011-23061091 Fax No.011-23060536

Policy Circular No. 1(2)(1)/2016-MA

Dt. 10th March 2016

-18316

То

All Central Ministries/Departments/CPSUs/All Concerned

Subject: Relaxation of Norms for Startups and Micro & Small Enterprises in Public Procurement on Prior Experience – Prior Turnover criteria.

- (1) The Government of India has notified Public Procurement Policy for Micro and Small Enterprises (MSEs) Order 2012 with effect from 1st April, 2012 and 20% procurement from Micro & Small Enterprises of the total procurement by Central Ministries/Departments/CPSUs has become mandatory with effect from 1st April, 2015.
- (2) The Government of India has announced 'Startup India' initiative for creating a conducive environment for Startups in India.
- (3) The Startups are normally Micro and Small Enterprises which may not have a track record. These will have technical capability to deliver the goods and services as per prescribed technical & quality specifications, and may not be able to meet the qualification criterion relating to prior experience-prior turnover.
- (4) In exercise of Para 16 of Public Procurement Policy for Micro and Small Enterprises Order 2012, it is clarified that all Central Ministries/Departments/ Central Public Sector Undertakings may relax condition of prior turnover and prior experience with respect to Micro and Small Enterprises in all public procurements subject to meeting of quality and technical specifications.
- (5) This issues with the approval of Union Minister of Micro, Small and Medium Enterprises.

(Surendra Nath Tripathi) Additional Secretary & Development Commissioner-MSME Ministry of Micro, Small & Medium Enterprises.